

BILLING BREAK-UP – UTILITY

SL NO	PARAMETERS	WEIGHTAGE OF MONTHLY BILLING	MAX MONTHLY KPI	PENALTY/BONUS CLAUSE
1	PERFORMANCE KPI	80%	100	
2	SAFETY SCORE CARD	10%	100	
3	CUSTOMER SCORE CARD (CPSC)	10%	100	
TOTAL-			100	Pay-out will be on % of KPI times of the profit margin of the contract value which is to be finalised during contract finalisation.

NOTE:-

1. In case of major catastrophic failure, contract review/ penalty will be imposed on the party as per management discretion. Any non compliance related to regulatory authorities, consequence management shall be imposed.
2. Payout will be on % of KPI times of the profit margin of the contract value which is to be finalised during contract finalisation.
3. Grace period of initial 3 months will be given to the vendor to stabilize performance & there will be no bonus and penalty in this period. But vendor has to ensure to meet present performance.
4. After 3 months, payout will be on KPI score times of the profit margin of the contract.
5. In case the performance is below than existing performance for 3 consecutive months, then contract will be reviewed for termination.

Dimension	Criteria	Unit	Weightage	Scoring criteria
Execution (55%)	Availability of tools- tackles and consumables	Score	2.5%	if >=95% then 2.5, else if >=90% then 1, else if <90% then 0
	Availability of vehicles	Score	2.5%	if >=95% then 2.5, else if >=90% then 1, else if <90% then 0
	Pot TAT	Days	5.0%	If complied then 5, else if deviation of 0.5 days then 4, 1 day then 3 else, 0
	Insulation rectification of relining pot	Score	2.5%	if >=95% then 2.5, else if >=90% then 1, else if <90% then 0
	Zero level cleaning after cut out and before handover	Score	2.5%	if >=95% then 2.5, else if >=90% then 1, else if <90% then 0
	Alumina and Alf3 recovery from PSS and shifting to designated place	Score	2.5%	if >=95% then 2.5, else if >=90% then 1, else if <90% then 0
	Manpower availability at start up pot at all times	Score	2.5%	If available then 2.5, else 0
	Pot handover within two days of metal pouring	Score	2.5%	If <= 2 days then 2.5, if <2 but <3 then 1, else 0
	18 MT liquid bath generation for bath up	Tons	5.0%	if >=18 then 5, else if >=16 then 3, if >=14 then 2,else 0
	No PV observation in Internal and Extenal PV.	Score	2.5%	If no observation then 2.5, else 0.
	SPL compliance	Score	5.0%	If no observation then 5, if 1 non-compliance then 3, else 0.
	Scrap shifting	hrs	5.0%	If complied with cleaning frequency then 5, if deviation of 1 day then 3, else 0.
	Zero level metal removal and shifting	Score	2.5%	if metal removed within 15 days of leakage then 2.5, if 20 days then 1,else 0.
	All Measurements done and updated in the same shift in pot logbook and PMIS.	Score	5.0%	If fully complied then 5 else, 0
	Material MIS circulation weekly basis	Score	2.50%	if complied then 2.5, if deviation of 2 days then 1, else 0
	General maintenance of BROKK and Compressor	Score	2.5%	2.5 for 100% compliance, 1 for >=90%, else zero
Process Enablers (10%)	Participation in Kaizen, QC, AO, TPM, TQM, initiative	%	2.5%	>75% participation, then 2.5; else if >50%, then 1, else 0
	5S and housekeeping	Score	5%	5 marks >=90, 4 marks >85=, 3 marks >=70,2 marks >=65,1 marks >=60 else zero
	Reward and Recognition Scheme (in Safety /Process /Cost Optimization /Innovation,5S)	Score	2.5%	100% marks if EOM done on monthly basis. Before 5th dated of every month(at-le one reward in each category)
Quality	Relining Score Card	Score	12.5%	if 100% then 12.5, if >=95 then 11, if >= 92 then 10, else 0
	Start up Score Card	Score	12.5%	if 100% then 12.5, if >=95 then 11, if >= 92 then 10, else 0
	Warning/Penalty letter for quality deviation	Number	5.0%	if less than 40number than full marks else 0
Others(5%)	Non compliance on repeated observation as per consequence management guideline	Number	2.5%	deduction of 0.5 marks on each repeated observation
	AO and SAP compliance	Score	2.5%	if comply than full marks else 0
	Engagement in CLTI of equipment	score	2.5%	full marks >= 90% compliance, 2.5 marks for >80%, else zero.
				Total