## **BILLING BREAK-UP - UTILITY**

SL NO	PARAMETERS	WEIGHTAGE OF MONTHLY BILLING	MAX MONTHLY KPI	PENALTY/BONUS CLAUSE
1	PERFORMANCE KPI	80%	100	
2 SAFETY SCORE CARD		10%	100	
3	CUSTOMER SCORE CARD (CPSC)	10%	100	
TOTAL-			100	Pay-out will be on % of KPI times of the profit margin of the contract value which is to be finalised during contract finalisation.

## **NOTE:-**

Any non compliance related to relatory authorities, consequence management shall be imposed.

2. Payout will be on % of KPI times of the profit margin of the contract value which is to be finalised during contract

1. In case of major catastropic failure, contract review/ penalty will be imposed on the party as per management discretic

- Payout will be on % of KPI times of the profit margin of the contract value which is to be finalised during contract finalisation.
- finalisation.

  3. Grace period of initial 3 months will be given to the vendor to stablize performance & there will be no bonus and penal
- 4. After 3 months, payout will be on KPI score times of the profit margin of the contract.

in this period. But vendor has to ensure to meet present performance.

5. In case the performance is below than existing performance for 3 consecutive months, then contract will be reveiewed for termination.

Availability of tools-tackies and consumables Score 2.5% if >=95% then 2.5, else if >>=90% then 1, else if<90% then 0  Availability of vehicles Score 2.5% if >=95% then 2.5, else if >>=90% then 1, else if<90% then 0  Pot TAT Days 5.0% if complied then 5, else if deviation of 0.5 days then 4.1 day then 3 else, 0  Intuitation restification of relining pot 2.5% if >=95% then 2.5, else if >>=90% then 1, else if<90% then 0  Zero level cleaning after cut out and before handower 5 core 2.5% if >=95% then 2.5, else if >>=90% then 1, else if<90% then 0  Authority of the 1 count and before handower 5 core 2.5% if >=95% then 2.5, else if >>=90% then 1, else if<90% then 0  Authority of the 1 count out the		Dimension	Criteria	Unit	Weightage	Scoring criteria
Availability of vehicles		· <del></del> -	•			
Pet TAT		i		Score		
Insulation rectification of reference   Score   2.5%   if >=95% then 2.5, else if >=90% then 1, else if<90% then 0		i	Availability of vehicles	Score	2.5%	if >=95% then 2.5, else if >=90% then 1, else if<90% then 0
refining pot   Zero level cleaning after cut   Out and before handover   Alumina and Aff3 recovery   Trom PS3 and shifting to   designated place   Score   Z.5%   if >=95% then 2.5, else if >=90% then 1, else if <90% then 0		ı		Days	5.0%	If complied then 5, else if deviation of 0.5 days then 4, 1 day then 3 else, 0
Zero level cleaning after cut out and before handower   Score   2.5%   if >=95% then 2.5, else if >=90% then 1, else if<90% then 0		i		'	2.53/	
Out and before handover   Adumina and Alf3 recovery   Form PSS and shifting to   designated place   Score   2.5%   if >=95% then 2.5, else if >=90% then 1, else if <90% then 0		i		Score	2.5%	if >=95% then 2.5, else if >=90% then 1, else if<90% then u
from PSS and shifting to designated place Score 2.5% if >=95% then 2.5, else if >=90% then 1, else if<90% then 0  Manpower availability at start up pot at all times Pot handower within two days of metal pouring Score 2.5% if available then 2.5, else if >=0  Fectution (55%)  Execution (55%)  If available then 2.5, else if >=0  If available then 2.5, else if >=0  If available then 2.5, if <2 but <3 then 1, else 0  If <= 2 days then 2.5, if <2 but <3 then 1, else 0  If <= 2 days then 2.5, if <2 but <3 then 1, else 0  If available then 2.5, else if >=16 then 3, if >=14 then 2,else 0  No PV observation in Internal and Extenal PV.  Score 2.5% If no observation then 2.5, else 0.  SPL compliance Score 5.0% If no observation then 2.5, if available then 3, else 0.  Scrap shifting hrs 5.0% If complied with cleaning frequency then 5, if deviation of 1 day then 3, else 0.  Zero level metal removal and shifting All Measurements done and updated in the same shift in port logbook and PMIS.  Material MS circulation weekly basis Score 2.50% If complied then 5 else, 0  Material MS circulation weekly basis Score 2.50% If complied then 2.5, if deviation of 2 days then 1, else 0  General maintenance of BROKK and Compressor Score 2.5% 2.5 for 100% compliance, 1 for >=90%, elso zero  Process Fenablers (10%)  Participation in Kalzen, QC, AO, TPM, TQM, initiative % 2.5% >75% participation, then 2.5; else if >50%, then 1, else 0  Stand housekeeping Score 2.5% If 100% then 12.5, if >=95 then 11, if >= 92 then 10, else 0  Marning/Penalty letter for youngling one reward in each category)  Others(5%)			out and before handover	Score	2.5%	if >=95% then 2.5, else if >=90% then 1, else if<90% then 0
Manpower availability at start up pot at all times   Score   2.5%   If available then 2.5, else 0		ı	from PSS and shifting to	Score	2 5%	16: 050/ then 3.5 also if >=000/ then 1 also if <000/ then 0
Start up pot at all times   Score   2.5%   If available then 2.5, else 0		i		Score	2.5%	If >=95% then 2.5, else if >=90% then 1, else if<>50% then 0
Pot handover within two days of metal pouring   Score   2.5%   If <= 2 days then 2.5, if <2 but <3 then 1, else 0		i	-	Score	2.5%	If available then 2.5, else 0
Execution (55%)    May sof metal pouring   Score   2.5%   If <= 2 days then 2.5, if <2 but <3 then 1, else 0		i		300.2	2.5,-	II dvalidate trieri 213) etae a
(55%)    18 MT liquid bath generation for bath up No PV observation in Internal and Extenal PV. Score   2.5%   if >=18 then 5, else if >=16 then 3, if >=14 then 2,else 0		Execution	days of metal pouring	Score	2.5%	If <= 2 days then 2.5, if <2 but <3 then 1, else 0
No PV observation in Internal and Extenal PV.  Score  2.5% If no observation then 2.5, else 0.  SPL compliance  Score 5.0% If no observation then 2.5, else 0.  Srap shifting hrs 5.0% If complied with cleaning frequency then 5, if deviation of 1 day then 3, else 0.  Zero level metal removal and shifting  All Measurements done and updated in the same shift in pot logbook and PMIS.  Material MIS circulation weekly basis  General maintenance of BROKK and Compresor Score 2.5% If fourplied then 5 else, 0  BROKK and Compresor Score 2.5% 2.5 for 100% compliance, 1 for >=90%, elso zero  Process Enablers (10%)  Some 10% Sand housekeeping Score 5.0% Smarks >=90, 4 marks >85=, 3 marks >=70,2 marks >=65,1 marks >=60 else zero  Reward and Recognition Scheme (in Safety /Process /Cost Optimization /Innovation,5S) Score 2.5% if 100% then 12.5, if >=95 then 11, if >= 92 then 10, else 0  Non compliance on repleated observation as per consequence management guideline er 5.0% if comply than full marks else 0  General maintenance of equipment score 2.5% full marks >= 90% compliance, 2.5 marks for >80%, else zero.		(55%)	18 MT liquid bath			
Internal and Extenal PV. Score 2.5% If no observation then 2.5, else 0.  SPL compliance Score 5.0% If no observation then 5, if 1 non-compliance then 3, else 0.  Scrap shifting hrs 5.0% If complied with cleaning frequency then 5, if deviation of 1 day then 3, else 0.  Zero level metal removal and shifting Score 1.5% If metal removed within 15 days of leakage then 2.5, if 20 days then 1, else 0.  All Measurements done and updated in the same shift in pot logbook and PMIS. Score 5.0% If fully complied then 5 else, 0  Material MIS circulation weekly basis Score 2.50% If complied then 5 else, 0  Material MIS circulation weekly basis Score 2.50% If complied then 2.5, if deviation of 2 days then 1, else 0  General maintenance of BROKK and Compressor Score 2.5% 2.5 for 100% compliance, 1 for >=90%, elso zero  Participation in Kaizen, QC, AO, TPM, TQM, initiative Score 2.5% 5 marks >=90, 4 marks >85=, 3 marks >=70,2 marks >=65,1 marks >=60 else zero (in Safety /Process /Cost Optimization /Innovation,55) Score 2.5% if 100% then 12.5, if >=95 then 11, if >= 92 then 10, else 0  Warning/Penalty letter for quality deviation er 5.0% if 100% then 12.5, if >=95 then 11, if >= 92 then 10, else 0  Warning/Penalty letter for quality deviation er 5.0% if less than 40number than full marks else 0  Others(5%)  Others(5%)  Others(5%)  Others(5%)  Others(5%)  Others(5%)		ı	ů ,	Tons	5.0%	if >=18 then 5, else if >=16 then 3, if >=14 then 2,else 0
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weekly basis   Score   2.50%   if complied then 2.5, if deviation of 2 days then 1, else 0	5	ı	Scrap shifting	hrs	5.0%	If complied with cleaning frequency then 5, if deviation of 1 day then 3, else 0.
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weekly basis   Score   2.50%   if complied then 2.5, if deviation of 2 days then 1, else 0	=	i	<u> </u>			
weekly basis   Score   2.50%   if complied then 2.5, if deviation of 2 days then 1, else 0			· ·	1	i	
weekly basis   Score   2.50%   if complied then 2.5, if deviation of 2 days then 1, else 0	-	ı		Score	5.0%	If fully complied then 5 else, 0
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Process Enablers (10%)  AO, TPM, TQM, initiative % 2.5% >75% participation, then 2.5; else if >50%, then 1, else 0  Some (in Safety / Process / Cost Optimization / Innovation, 5S)   Score   2.5%   if 100% then 12.5, if >=95 then 11, if >= 92 then 10, else 0  Quality   Relining Score Card   Score   12.5%   if 100% then 12.5, if >=95 then 11, if >= 92 then 10, else 0  Warning/Penalty letter for quality deviation   er   5.0%   if less than 40number than full marks else 0  Non compliance on repleated observation as per consequence management guideline   er   2.5%   if comply than full marks else 0  There (5%)   AO and SAP compliance   Score   2.5%   full marks >= 90% compliance, 2.5 marks for >80%, else zero.	F		-	300.0	2.370	2.5 101 100% compliance, 1 101 >=30%, cl30 2cl0
SS and housekeeping   Score   5%   5 marks >=90, 4 marks >85=, 3 marks >=70,2 marks >=60 else zero		i	•	%	2.5%	>75% participation, then 2.5; else if >50%, then 1, else 0
SS and housekeeping   Score   5%   5 marks >=90, 4 marks >85=, 3 marks >=70,2 marks >=60 else zero		Process	,			
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