

INVITATION FOR EXPRESSION OF INTEREST (EOI)

**BHARAT ALUMINIUM COMPANY LIMITED – BALCO
NAGAR PO, KORBA, CHHATTISGARH - 495684, INDIA**



**Invites
Expression of Interest (EOI)
for
Sustainable Utilization of Ash generated from
Independent Power Plant of BALCO.**

EOI No.: BALCO/ASH/Aug-23

Date: 09.08.2023

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1.0 Introduction

1.1 Bharat Aluminium Company Limited (hereinafter referred as “BALCO”) a subsidiary of Vedanta Resources PLC, is one of the world’s leading diversified natural resources companies with business operations in India, South Africa, Namibia, and Australia. Vedanta is a leading producer of Oil & Gas, Zinc, Lead, Silver, Copper, Iron Ore, Aluminium, Steel and commercial Power.

1.2 The company operates a state-of-the-art Aluminium smelter having an installed capacity of 0.56 MTPA and an integrated 2010 MW Thermal Power generation facility at Korba, Chhattisgarh.

The objective of this EOI is to solicit proposals from the interested bidders for participation in a bid process for selection of prospective buyers (Business Partners) for Sale of Ash for the capacity equivalent to 600 MW of the total installed capacity of 2010 MW of the coal-based Thermal Power Plant at Korba, Chhattisgarh. Thus, to increase ash utilisation and realisation of realisable value of the commodity like ash, BALCO is hereby inviting Expression of Interest (EOI) from prospective Business Partners (Buyers).

The Ash will be Sold / Offered to the Prospective Buyers through competitive bidding process.

1.3 Basic information:

1.3.1 Plant capacity: 2x300 MW.

1.3.2 Total ash disposal: 1.4 MTPA (IPP units)

1.3.3 The plant is situated at Korba, Chhattisgarh.

Location: Balco Nagar, Korba (495684).

Nearest Railway Station: Korba.

2.0 Expression of Interest:

BALCO invites “Expression of Interest (EOI)” from interested Buyers for **“Sustainable Utilization of Ash generated from Independent Power Plant of BALCO, to be lifted from ash dyke as well as from dry ash Silo & Dewatering Bin”**. The work is to be carried out on ‘*as is where is*’ basis. The utilization, consumption and export of ash to other locations inside India shall be carried out in

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an environment friendly and sustainable manner in compliance with the prevailing guidelines of Ministry of Power (MoP), Ministry of Environment, Forest and Climate Change (MoEF&CC), Chhattisgarh Environment Conservation Board (CECB) and other Statutory Authorities”. Interested Buyer(s) are requested to clearly indicate the inputs required from BALCO.

3.0 Purpose of this EOI:

Through this EOI, BALCO intends to provide the ash generated from its Thermal Power Unit at a reasonable cost to the interested and capable Buyers for utilization and consumption in an environment friendly manner as per guidelines issued by MoP, MoEF&CC, CECB and other Statutory Authorities

The Interested buyers shortlisted on the basis of their “**Expression of Interest (EOI)**” will be considered for the competitive bidding, subsequent to which selective buyers shall be finalized for supply of ash at a reasonable price from BALCO on ‘*as is where is*’ basis.

4.0 Role of the Interested Buyer(s) and BALCO

- 4.1** In order to promote utilization of ash as resource material; and to encourage the ash utilization of BALCO, Korba, Chhattisgarh. BALCO invites potential bulk Buyers for the purchase of ash at a reasonable cost for utilization in eco-friendly manner in accordance with the guidelines, notifications and directions issued by MOP, MoEF&CC, CECB and other Statutory Authorities from time to time.
- 4.2** Prospective Buyers may submit their offer for purchase and further lifting of ash from the plant silo, Dewatering Bin, ash pond or ash from all these sources. The offers should include the particulars of the company along with the background of operation, business where the ash will be utilized, tentative plan, proposed quantity of ash to be utilized, etc. in accordance with the notifications and guidelines issued by MoP, MoEF&CC, CECB and other Statutory Authorities from time to time.
- 4.3** Interested buyers shall sign a long-term agreement with BALCO for utilization of Ash as per their requirement at their risk and cost in an environment friendly manner by complying with all the applicable notifications and guidelines issued from MOP, MoEF & CC, CECB and other Statutory Authorities in relation to transportation and utilization of ash.

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- 4.4 All the costs for transportation and utilization of ash, necessary regulatory permissions, taxes, duties, etc. as may be applicable shall be borne by the prospective Buyer(s).
- 4.5 Loading of dry ash will be made available by BALCO on '*as is where is basis*' from the silo inside the plant of BALCO, Korba, Chhattisgarh.
- 4.6 Similarly, pond ash in dry form will be made available by BALCO at a reasonable cost on '*as is where is basis*' at the ash pond. Interested Buyer(s) will have to make arrangements for loading and transportation of ash from ash pond.
- 4.7 Mode of packing, loading, transportation, and utilization must be clearly mentioned by the interested Buyer(s).
- 4.8 Interested Buyer(s) may clearly indicate the inputs required from BALCO.
- 4.9 All the works of ash packing, loading, and transportation must be executed in conformity with the EHS (Environment Health and Safety) & VSAP (Vedanta Sustainability Assurance Program) rules and regulations of Vedanta.

5.0 Required Information:

- 5.1 The prospective Buyer(s) shall submit the particulars of their firm with the complete background of their operations, businesses (including financial statements) along with the details of avenues where the ash will be utilized, tentative plan, and the proposed quantity.
- 5.2 The Buyer(s) submitting the EOI shall be bearing all costs associated with the preparation and submission of the EOI and BALCO shall in no case or manner be responsible or liable for these costs, regardless of the conduct or outcome of the assessment & evaluation process.

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6.0 Submission of EOIs:

Interested buyers are required to submit all the documents as per the attached format in its complete form in all respects with one original and one authenticated copy for each in paper form (hard copy) through registered post on or before **17.08.2023**, addressed as under:

To,
AGM (Contracts & Commercial),
Bharat Aluminium Company Limited
(BALCO),
BALCO Nagar, Korba, Chhattisgarh -
495684.

Note: The top left-hand corner of the envelope shall indicate “**EOI for Sustainable Utilization of Ash generated from Independent Power Plant of BALCO, Korba, Chhattisgarh**”.

Electronic (Soft form) copy of the EOI should be sent to the email address given below. If there is any discrepancy in the documents submitted in the paper form (hard copy) & electronic form (soft copy), the documents in the paper form shall be considered for evaluation.

- i. Each page of the documents submitted shall be duly authenticated by the applicant.
- ii. The language of submission of applications shall be in English.

For any further clarification/queries interested participants may write to

AGM (Contract & Commercial), BALCO – tendor.need@vedanta.co.in

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Standard Format for Expression of Interest

Date: _____

Mr.
.....

Bharat Aluminum Company Limited (BALCO),
BALCO Nagar, Korba, CG (495684).

Subject: **Expression of Interest (EOI) for Sustainable Utilization of Ash generated from Independent Power Plant of BALCO, Korba, Chhattisgarh**

Dear Sir,

In response to your public advertisement in [*Insert the names of the newspaper and/or website*] on [*Insert date of the advertisement*] inviting EOI for Utilization / off taking of ash from Bharat Aluminium Company Limited's Thermal Power Plant (IPP) at BALCO Nagar, Korba, Chhattisgarh; we are hereby submitting our EOI.

The necessary information and details in terms of the standard format are also attached herewith as **Annexure - I** and **Annexure - II**.

We declare that the information furnished by us in this EOI as well as the attached annexures is true, correct and accurate to the best of our knowledge and no material information or details is concealed therefrom.

Yours Sincerely,

On behalf of the firm/company/organization:

Signature: _____

Name of signatory; Designation; Company Seal/stamp

(Person signing the EOI and supporting documents should be an Authorized Signatory supported by necessary Board Resolutions/Power of Attorney)

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Annexure - I

1. Name and address

- i. Name of the Firm/Company/Organization:
- ii. Corporate Address:
- iii. Registered Address:
- iv. Telephone No:
- v. Fax:
- vi. Email:

2. Contact Person:

- i. Name:
- ii. Designation:
- iii. Telephone No:
- iv. Email:

3. Company Profile:

- i. Core area of expertise:
- ii. Date of Incorporation:
- iii. CIN No.:
- iv. GST No.:
- v. PAN No.:
- vi. Shareholding Pattern:
- vii. Financial Capability (Including Turnover, Reserve, Profit & Loss and Surplus etc)

4. Key Operating parameters for last three years: [Installed Capacity, Utilization factor etc.]

5. Supporting Documents:

[Provide copy of the registration, copy of PAN of the firm; with their latest renewals where applicable, Audited Financials for last three financial years]

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6. Experience/ Major Projects under construction/operation by the Firm/Company/Organization (Along with value and time of completion/ award):

7. Proposed details of ash utilization:

8. Proposed mode of transportation of ash:

9. Proposed quantity of ash utilization per Month / Annum.

10. Risk and cost involved in transportation and utilization of ash shall be borne by the Buyer and the Buyer shall indemnify BALCO from any risk, cost and expenses associated with the same. Indemnity Bond (in BALCO Format) to be submitted by Buyer at the time of signing of Contract.
11. BALCO reserves the right to withdraw / amend / modify / terminate this EOI without assigning any reason.
12. Any other details.

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Annexure – II

UNDERTAKING (On Non-Judicial Stamp Paper)

Date:

To

Bharat Aluminium Company Limited,
BALCO Nagar, Korba, CG (495684).

Subject: Undertaking for Sustainable utilization and transportation of ash in accordance with the notifications, guidelines and directions issued by Ministry of Power (MoP), Ministry of Environment, Forest and Climate Change (MoEF&CC), Chhattisgarh Environment Conservation Board (CECB) and other Statutory Authorities from time to time.

Dear Sir,

This is to certify that we M/S -----the Interested buyer for BALCO's EOI bearing no..... dated_____; do hereby undertake and declare that the ash, if Purchased by us, shall be utilized in a sustainable manner in accordance with the notifications, guidelines and directions issued by MoP, MoEF&CC, CECB and other Statutory Authorities from time to time, at our sole risk and cost and under no circumstances BALCO shall be made liable for any of our act(s) or omission(s) in complying with the above guidelines, notifications or directions as the case may be. We also hereby confirm that we shall follow the EHS & VSAP Guidelines of Vedanta during the execution of the Contract.

Thanking you,

(Signature of authorized person)(Name &
Designation)

(Seal/ Stamp of Company)