

## **INVITATION FOR EXPRESSION OF INTEREST (EOI)**

**BHARAT ALUMINIUM COMPANY LIMITED – BALCO  
NAGAR PO, KORBA, CHHATTISGARH - 495684, INDIA**



**Invites  
Expression of Interest (EOI)  
for  
Off-taking of Dry Fly Ash through online e-  
auction (E- Auction for Micro and Small  
Enterprises)” from Vedanta Limited Plant of  
BALCO.**

**EOI No.:**

**Date: 16.07.2024**

# INVITATION FOR EXPRESSION OF INTEREST (EOI)

## 1.0 Introduction

1.1 Bharat Aluminium Company Limited (hereinafter referred as “BALCO”) a subsidiary of Vedanta Resources PLC, is one of the world’s leading diversified natural resources companies with business operations in India, South Africa, Namibia, and Australia. Vedanta is a leading producer of Oil & Gas, Zinc, Lead, Silver, Copper, Iron Ore, Aluminium, Steel and commercial Power.

1.2 The company operates a state-of-the-art Aluminium smelter having an installed capacity of 0.56 MTPA and an integrated 2010 MW Thermal Power generation facility at Korba, Chhattisgarh.

To adhere to MOEF & CC and MOP guidelines, 2024 for fly ash utilisation, BALCO invites Expression of Interest (EOI) from prospective Micro and small buyers having valid CTO issued by CPCB/SPCB for manufacturing of Ash based products or with a valid MSE registration for purchase of fly ash through e-auction from M/s Vedanta coal based thermal power plant at Korba, Chhattisgarh.

### 1.3 **Basic information:**

1.3.1 Plant capacity: 2x300 MW.

1.3.2 Total ash disposal: 1.4 MTPA (IPP units)

1.3.3 The plant is situated at Korba, Chhattisgarh.

Location: Balco Nagar, Korba (495684).

Nearest Railway Station: Korba.

## 2.0 Expression of Interest:

BALCO specifically invites “**Expression of Interest (EOI)**” from interested micro and small enterprises (herein after referred as “MSE”) buyers having valid CTO issued by SPCB/CPCB or MSE registration with appropriate authority for manufacturing of ash-based products from fly ash. Qualified MSE buyers shall be allowed for “**Off taking of dry fly ash from dry ash silo**” at Vedanta Limited’s Thermal Power Plant in Korba for the manufacturing of ash-based products in environment friendly manner as per the prevailing guidelines of MoEF & CC and SPCB.

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### **3.0 Purpose of this EOI:**

Through this EOI, BALCO intends to reserve and provide 20% of total estimated dry fly ash to be generated from capacity equivalent to  $2 \times 300$  MW generation from its  $4 \times 300$  MW coal based thermal power plant in FY 2024-25 at a price determined through e-auction process to the interested and eligible MSE buyers for utilization and consumptions in manufacturing of ash based products in an environment friendly manner as per guidelines of MoEF & CC and SPCB.

The Interested MSE buyers shall be shortlisted for participation in e-auction after scrutiny of their credentials provided by this “**Expression of Interest**”. All the shortlisted MSE buyers shall be intimated for deposit of EMD amount along with requisite details for participation in the e-auction process.

### **4.0 Role of the Interested Buyer(s) and BALCO**

- 4.1** To promote utilization of fly ash as resource material; and to encourage MSE entrepreneurship the fly ash utilization of BALCO, Korba, Chhattisgarh; BALCO invites potential MSE buyers located within the vicinity of 300 KM of the plant for supply and consumptions of Ash in manufacturing of Ash based products in an environment friendly manner as per guidelines of MoEF & CC and SPCB.
- 4.2** Eligible MSE buyers shall submit their offers for lifting dry fly ash. The offers should include the particulars of company with the background of operation, business where ash will be utilized, tentative plan, proposed quantity of ash to be utilized etc. The bid threshold quantity shall be 50 MT.
- 4.3** Interested MSE buyers shall sign a yearly agreement with BALCO for utilization and consumption of ash in manufacturing of Ash based products in environmentally friendly manner as per the guidelines of MOEF & CC, and SPCB.
- 4.4** Interested MSE buyers will bear the cost of transportation of dry fly ash in an environmentally friendly manner for utilization / consumption as per their requirement at their risk and cost.

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- 4.5** All the costs for transportation and utilization, necessary regulatory permissions, taxes, duties etc. as applicable will be in the scope of the prospective MSE buyer.
- 4.6** Loading of dry fly ash will be made available by BALCO as per the quantity mentioned in agreement from the inside plant of BALCO at Korba, Chhattisgarh. If ash will be made available from dyke then the loading arrangement has to be made by MSE partner only.
- 4.7** Mode of packing, loading, transportation, and utilization must be clearly mentioned by the interested MSE buyer Strictly as per the govt. norms
- 4.8** Interested MSE buyers may clearly indicate the inputs required from BALCO.
- 4.9** All the works of ash packing, loading, and transportation must be executed confirming to the EHS rules and regulations of BALCO and guidelines given by various govt and statutory bodies.

### **5.0 Required Information:**

- 5.1** Prospective MSE buyers are required to submit the copy of valid CTO issued by CPCB/SPCB for manufacturing of Ash based products or copy of valid MSE registration to participate in e auction process.
- 5.2** The prospective buyers are required to submit particulars of the firm with the background of operation, business where ash will be utilized, tentative plan, and proposed quantity of fly ash to be utilized etc. along with their latest balance sheet.
- 5.3** The buyer submitting the EOI shall be bearing all costs associated with the preparation and submission of the EOI and BALCO will, in no case be responsible or liable for these costs, regardless of the conduct or outcome of the assessment/evaluation process.
- 5.4** Eligible buyers shall deposit Pre-bid Earnest Money Deposit (EMD) after intimation from BALCO.
- 5.5** MSE buyers who are already associated with BALCO are required to furnish the vendor code details issued by BALCO along with EOI.

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### **6.0 Submission of EOIs:**

Interested MSE buyers are required to submit all the documents as per the attached format complete in all aspects in hard form under the registered post on or before 20-07-2024

**To,  
AGM (Contracts & Commercial)  
Vedanta Limited, PMO, BALCO, Korba, Chhattisgarh, 495684**

The top left-hand corner of the envelope shall indicate with **“EOI for Utilization / off taking of dry fly ash from BALCO by MSE buyers, Thermal Power Plant at BALCO, Korba, Chhattisgarh.”**

Electronic (Soft form) copies of the EOI should be sent to the email address given below.

If there is any discrepancy in the documents submitted in hard form & soft form, the documents in hard form will be considered for evaluation.

- i. Each page of the documents submitted shall be duly authenticated by the applicant.
- ii. The language of submission of applications shall be in English.

For any further clarification/queries interested participants may write to

AGM (Contract & Commercial), BALCO – (Mention Email)@Vedanta.co.in

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## Standard Format for Expression of Interest

Date: \_\_\_\_\_

.....

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**Vedanta Limited, PMO, BALCO,  
Korba, Chhattisgarh, 495684**

Subject: Expression of Interest (EOI) for MSE buyers for off taking of dry fly ash from  
Vedanta Limited, Thermal Power Plant at **BALCO, Korba, Chhattisgarh**

Dear Sir,

In response to your public advertisement in [*Insert the names of the newspaper and/or website*] on [*Insert date of the advertisement*] inviting EOI for, Utilization / off taking of dry Fly ash from Vedanta Limited, Thermal Power Plant at BALCO, Korba, Chhattisgarh; we hereby submit our EOI.

We have also attached information according to the standard form as per Annexure. The information furnished by us in this EOI is true, correct, and accurate to the best of our knowledge.

Sincerely yours,

On behalf of the firm/company/organization:

Signature: \_\_\_\_\_

Name of signatory; Designation; Company Seal/stamp

*(Person signing the EOI and supporting documents should be an Authorized Signatory supported by necessary Board resolutions)*

# **INVITATION FOR EXPRESSION OF INTEREST (EOI)**

## **Annexure - 1**

### **1. Name and address.**

- i. Name of the Firm/Company/Organization:
- ii. Corporate Address:
- iii. Registered Address:
- iv. Telephone No:
- v. Fax:
- vi. Email:

### **2. Contact Person:**

- i. Name:
- ii. Designation:
- iii. Telephone No:
- iv. Email:

### **3. Company Profile:**

- i. Core area of expertise:
- ii. Date of Incorporation:
- iii. CIN No .:
- iv. GST No.:
- v. PAN No.:
- vi. Shareholding Pattern:
- vii. Financial Capability (Including Turnover, Reserve and Surplus etc)

**Key Operating parameters for last three years: [Installed Capacity, Utilization factoretc.]**

### **4. Supporting Documents:**

[ Provide Copy of Valid CTO issued by CPCB/SPCB or copy of Valid MSE registration, copy of PAN of the firm; with their latest renewals where applicable, GST Certificate, Audited Financials for last three financial years and BALCO vendor code details in case of MSE already registered with BALCO]

5. Experience/ Major Projects under construction/operation by the Firm/Company/Organization (Along with value and time of completion/ award):
6. Details of ash based products manufactured:
7. Proposed mode of transportation of ash:
8. Quantity of dry fly ash off take per Month / Annum.
9. Any other details.

# INVITATION FOR EXPRESSION OF INTEREST (EOI)

## Annexure – II

### UNDERTAKING (self-certification)

To

Date:

Vedanta Limited,  
**BALCO, Korba, Chhattisgarh, 495684**

Subject: Undertaking for Usage of dry Fly Ash in ash-based products manufacturing namely bricks, blocks, tiles, sintered or cold bonded ash aggregates/fiber cement sheets /pipes/boards/panels/ other ash-based Products in environment friendly manner.

Dear Sir,

This is to certify that we M/S -----the Interested buyer for the BALCO EOI No... ..... Date. ....; do hereby declare that the Fly Ash, if allocated to us, shall be used in ash based products manufacturing namely bricks, blocks, tiles, sintered or cold bonded ash aggregates/fiber cement sheets /pipes/boards/panels/ other ash-based Products in environment friendly manner, at our cost and risk.

Thanking you,

(Signature of authorized person)

(Name & Designation)

(Seal/ Stamp of Company)