

INVITATION FOR EXPRESSION OF INTEREST (EOI)

**BHARAT ALUMINIUM COMPANY LIMITED – BALCO
NAGAR PO, KORBA, CHHATTISGARH-495684, INDIA**



Invites

Expression of Interest (EOI)

From

**Prospective logistic partner for loading, bulk
transportation, unloading & disposal of
conditioned fly ash, bottom ash & pond ash
from Bharat Aluminum Company Ltd. Plant
at Korba, CHHATTISGARH**

EOI. No. :

Date:

INVITATION FOR EXPRESSION OF INTEREST (EOI)

1.0 Introduction

Bharat Aluminum Company Limited, (here in after referred as “BALCO”) a subsidiary of Vedanta Limited, is one of the world’s leading diversified natural resources companies with business operations in India, South Africa, Namibia, and Australia. Vedanta is a leading producer of Oil & Gas, Zinc, Lead, Silver, Copper, Iron Ore, Aluminum, Steel, and commercial Power.

The company operates a state-of-the-art aluminum smelter having an installed capacity of 0.56 MTPA. and an integrated 2010 MW thermal power generation facility, at BALCO, in Chhattisgarh.

To adhere to MOEF&CC and MOP guidelines for ash utilisation, BALCO invites Expression of Interest (EOI) from prospective Logistics Partner for loading, bulk transportation, unloading and disposal of Ash (Conditioned Fly ash, bottom ash, and pond ash) from thermal power plant of Bharat Aluminium Company Ltd. At Korba, Chhattisgarh.

1.1 Basic information:

1.1.1 Plant capacity: 2x300 MW.

1.1.2 Total ash disposal: 1.5 MTPA (IPP units)

1.1.3 The plant is situated at Korba, Chhattisgarh.

Location: Balco Nagar, Korba (495684).

Nearest Railway Station: Korba.

INVITATION FOR EXPRESSION OF INTEREST (EOI)

2.0 Expression of Interest:

BALCO invites “Expression of Interest (EOI)” from interested transporting agencies for **“Loading, bulk transportation, unloading and disposal of ash (Conditioned Fly ash, bottom ash, and pond ash)** from Thermal Power Plant located at Korba, for utilization in environment friendly manner as per the prevailing guidelines of MoEF & CC and SPCB”.

3.0 Purpose of this EOI:

Through this EOI, BALCO intends to dispose the ash generated from its thermal power unit to nearest user agencies engaged in construction activities such as road laying, filling of low-lying area, mine void, road and flyover embankments, construction of shoreline protection structures in coastal districts, dams and mines owners , cement and fly ash based products based manufacturing industries located within 300 kms radius from Thermal Power Plant for utilization and consumption in environment friendly manner as per guidelines of MoEF & CC and SPCB.

The Interested transporting agencies shortlisted based on their **“Expression of Interest (EOI)”** will be considered for transparent bidding process for Loading, Bulk Transportation, Unloading and Disposal of ash from BALCO.

4.0 Role of the Interested Transporters & BALCO

- 4.1** To utilize ash as per guidelines of MoEF & CC and SPCB; BALCO invites potential transporting agencies for loading, bulk transportation, unloading and disposal of ash in a slab of 50 kms distance from the thermal power plant of BALCO at Korba. BALCO shall make available the required quantity of Ash from dry fly ash silos and ash pond/dyke to the transporter.
- 4.2** Prospective transporting agencies shall submit their offers for Loading, bulk transportation, unloading and disposal of ash as per the format mentioned in **Annexure -1**.
- 4.3** BALCO shall conduct transparent bidding as per the BALCO commercial process & guidelines to finalize the successful transporting agency out of the prospective transporting agencies taken part in bidding. **Note** – The interested business partners who have submitted their responses in this EOI are required to share their past experiences and other credentials in similar works. BALCO reserves the right to screen or contact any of the business partners after required assessment of their credentials without assigning any reasons.

INVITATION FOR EXPRESSION OF INTEREST (EOI)

- 4.4** Successful transporters shall award a service contract by BALCO for Loading, bulk transportation, unloading and disposal of ash in environment friendly manner. **The contract duration shall be for a period of One Year (Subject to the standard terms & conditions of BALCO)**
- 4.5** Mode of packing, loading, bulk transportation, and utilization must be clearly mentioned by the interested transporting agencies. The same must be as per balco standard as well as any mandate given by statutory bodies..
- 4.6** Interested transporters shall clearly indicate the inputs required from BALCO.
- 4.7** All the works of ash packing, loading, and transportation must be executed confirming to the directions / guidelines and statutory norms issued by CECB, MoEF & CC, CPCB and all other statutory authorities from time to time & EHS rules and regulations of BALCO.
- 4.8** Dry fly ash loading from ash silo shall be done in semi-automatic way. Loading of pond ash shall be done by transporter. . Transporter shall deploy appropriate arrangements for Ash transportation.
- 4.9** All the vehicles to be followed the required safety standards of BALCO and further every vehicle to be fitted with BALCO GPS system. (Cost to be paid by business partners) detailed technical requirements attached in Annexure.
- 5.0 Required Information:**
- 5.1** The prospective transporting agency shall submit particulars of the firm with the background of operation, tentative plan, and proposed quantity of fly ash to be transported etc. relevant works experience as well as successful order execution / Satisfactory performance certificate to be shared from other customer.
- 5.2** The transporting agency submitting the EOI shall be bearing all costs associated with the preparation and submission of the EOI and BALCO will, in no case be responsible or liable for these costs, regardless of the conduct or outcome of the assessment/evaluation process.

INVITATION FOR EXPRESSION OF INTEREST (EOI)

6.0 Submission of EOIs:

Interested buyers are required to submit all the documents as per the attached format complete in all aspects in hard form under the registered post on or before.

To,
AGM (Contracts & Commercial),
Bharat Aluminum Company Limited
(BALCO),
BALCO Nagar, Korba, Chhattisgarh -
495684.

The top left-hand corner of the envelope shall indicate with **“EOI for Loading, Bulk Transportation, unloading and disposal of ash (Conditioned Fly ash, Bottom Ash & Pond ash) from VL, Thermal Power Plant at Korba, Chhattisgarh”**.

Electronic (Soft form) copy of the EOI should be sent to the email address given below. If there is any discrepancy in the documents submitted in hard form & soft form, the documents in hard form will be considered for evaluation.

- i. Each page of the documents submitted shall be duly authenticated by the applicant.
- ii. The language of submission of applications shall be in English.

For any further clarification/queries interested participants may write to

AGM (Contract & Commercial), BALCO, Korba @ Tender.Need@vedanta.co.in>

Annexure-A

Format for Schedule rate of service

S. No.	Description	UOM	Rate	Distance (in Kms)
1	Transportation of Ash up to 50 km (≤ 50 km) road distance from BALCO	Rs/MT		
2	Transportation of Ash between 50 km to 100 km (> 50 km ≤ 100 km) road distance from BALCO	Rs/MT		
3	Transportation of Ash between 100km to 150 km (>100 km ≤ 150 km) road distance from BALCO	Rs/MT		
4	Transportation of Ash between 150km to 200 km (>150 km ≤ 200 km) road distance from BALCO	Rs/MT		

INVITATION FOR EXPRESSION OF INTEREST (EOI)

5	Transportation of Ash between 200km to 250 km (>200 km ≤250 km) road distance from BALCO	Rs/MT		
6	Transportation of Ash between 250km to 300 km (>250 km ≤300 km) road distance from BALCO	Rs/MT		

INVITATION FOR EXPRESSION OF INTEREST (EOI)

Standard Format for Expression of Interest

Date: _____

Mr.
.....

Bharat Aluminum Company Limited (BALCO),
BALCO Nagar, Korba, CG (495684).

Subject: Expression of Interest (EOI) for Loading, Bulk
Transportation, unloading and disposal of ash (Conditioned Fly
ash, bottom Ash, & Pond ash) from Bharat Aluminum
company Ltd., Thermal Power Plant at Korba , Chhattisgarh

Dear Sir,

In response to your public advertisement in [*Insert the names of the newspaper and/or website*] on [*Insert date of the advertisement*] inviting EOI for, Loading, Bulk transportation, unloading and disposal of ash (Conditioned Fly ash, bottom Ash, & Pond ash) mentioned in **Clause 1.2.2** from Bharat Aluminium Company Ltd., Thermal Power Plant (IPP) at BALCO Nagar, Korba, Chhattisgarh; we hereby submit our EOI.

We have also attached information according to the standard form as per Annexure. The information furnished by us in this EOI is true, correct, and accurate to the best of our knowledge.

Sincerely yours,

On behalf of the firm/company/organization:

Signature: _____

Name of signatory; Designation; Company Seal/stamp

(Person signing the EOI and supporting documents should be an Authorized Signatory supported by necessary Board resolutions)

INVITATION FOR EXPRESSION OF INTEREST (EOI)

Annexure - 1

1. Name and address.
 - i. Name of the Firm/Company/Organization:
 - ii. Corporate Address:
 - iii. Registered Address:
 - iv. Telephone No:
 - v. Fax:
 - vi. Email:
2. Contact Person:
 - i. Name:
 - ii. Designation:
 - iii. Telephone No:
 - iv. Email:
3. Company Profile:
 - i. Core area of expertise:
 - ii. Date of Incorporation:
 - iii. CIN No.:
 - iv. GST No.:
 - v. PAN No.:
 - vi. Shareholding Pattern:
 - vii. Financial Capability (Including Turnover, Reserve and Surplus etc)
4. Supporting Documents:
[Provide copy of the registration, copy of PAN of the firm; with their latest renewals where applicable, Audited Financials for last three financial years]
5. Proposed quantity of ash transportation per Month / Annum.
6. Any other details.

INVITATION FOR EXPRESSION OF INTEREST (EOI)

Annexure – II

UNDERTAKING (On Non-Judicial Stamp Paper)

To

Date:

Bharat Aluminum Company Limited,
BALCO Nagar, Korba, CG (495684).

Subject: Undertaking for Loading, Bulk transportation, unloading and disposal of ash (Conditioned Fly ash, bottom Ash, & Pond ash) from BALCO, Korba (Chhattisgarh) in environment friendly manner.

Dear Sir,

This is to certify that we M/S -----the Interested Transporting agency for the BALCO EOI No... Date.; do hereby declare that ash (Conditioned Fly ash, bottom Ash, & Pond ash), if allocated to us, shall be Loaded, transported, unloaded and disposed of at intimated location by BALCO in environment friendly manner.

Thanking you,

(Signature of authorized person)

(Name & Designation)

(Seal/ Stamp of Company)